



TRAINING AND BEYOND - INDIA

**IS A TRAINING SOLUTION
COMPANY FOR ALL YOUR
TRAINING NEEDS...**



COMPANY PROFILE

INTRODUCTION

TRAINING AND BEYOND - INDIA (TABI)

TABI is a training solution company for all your training needs, be it-behaviour modification, managerial development, team-work, leadership, personality profiling and many such subjects. We believe in experiential training, creating an interactive learning environment and recreating a virtual workplace in the classroom.

OUR SKILLS

We conduct workshop in several areas like:

- Self awareness for better Interpersonal relations
- Assertiveness training
- Building Winning Teams
- Better conflict management
- Successful leadership styles
- Effective communication skills
- Business writing skills

OUR SKILLS

- **Effective Decision Making Strategies for Managers**
- **Emotional Intelligence for Managers**
- **HR for Non HR managers**
- **Intensive Personal Effectiveness Training (Self development programme)**
- **Presentation Skills**
- **Inter-Personal Relationship Management**
- **Successful Leadership training**
- **Power Interviews for Hiring Outstanding Employees**

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OUR SKILLS

- Behavioural Interview training
- Performance Appraisal workshop
- People Management Skills for Line Managers
- Personality Development programme for executives
- Presentation Skills
- Stress Management
- SMART Approach to Goal Setting
- Train the Trainer

OUR SKILLS

- **Scenario Building**
- **Competitive Intelligence & Critical Thinking**
- **Organizational Change**
- **Emergency Management and Fire Training**
- **Soft Skills & Communication Skills**
- **Seven Habits of Effective people**
- **Six Thinking Hats for Effective Decision Making**
- **Transformational Leadership**

OUR SKILLS

- First Aid through Red Cross.
- Project management
- Lean / Six Sigma / Process approach to problem solving
- Risk analysis and management
- MIS
- Negotiation and Influencing Skills
- Transition from Good to Great, Never Let Best be the Enemy of The Great.
- Competency Mapping

OUR TRAINING METHODOLOGY

We believe in **experiential training**,
creating an interactive learning environment and
recreating a **virtual workplace** in the classroom.
Our training tools include Brain storming sessions,
Case studies, Management games, Simulation,
Role plays and Role reversals.

OUT-BOUND WORKSHOPS

An outbound programme is an **ideal training tool**. However, the objective has to be clearly spelt out and the activities structured according to the purpose and the age profile of the participants. We have several outbound workshops, viz:

- Decision making
- Coping with Change
- Adventure activities for team building
- Conflict management
- Managing risks
- Achieving Peak Performance
- Outbound for Marketing teams
- Team Dynamics
- Leadership Skills

OUTBOUND TRAINING CONCEPT & METHOD

“I forget what I hear, I remember what I see and I understand what I do”.

This ancient Chinese proverb is the core concept of experiential learning. During the Outbound Training people understand better about organizational skills (such as leadership, communication, teambuilding, etc) if they are taught in action-oriented way rather than more theoretical / classroom way of teaching. Thus, with years of experience in different industries, we help our training participants in accelerating their process of thought in understanding the concept of organizational skills by providing them with our experiential training method.

Our outbound training (experiential training) method generally follows cycle containing:

1. The experience of the game
2. The reflection of the team
3. The generalization of the activity and
4. The transfer to working environment

KEY LEARNING'S

- Obtain clarity of commitment and realign with the vision of the company.
- Recover Enthusiasm and energy.
- Develop possibility perception – see possibilities where others see obstacles.
- Become a Powerful enabler of Teamwork.
- Learn to be more accountable and empower others to be so too.
- Dissolve barriers to committed relationships.
- Learn the power of True Communication for enhancing interpersonal skills.
- Manage Time.
- Planning and its implementation
- Become a leader who can truly inspire others

General Public (open to all) Programmes

Besides in-house and outbound programmes, we also organize public programmes wherein companies can nominate their employees. These programmes are organized regularly at Delhi, Hyderabad, Mumbai and Chennai.



OUR ADVENTURE PROGRAMMES

- PARASAILING
- ROCK CLIMBING
- RIVER-RAFTING
- CANOEING
- MOUNTAINEERING
- RAPPELLING
- TREKKING
- JUNGLE CAMPS

.....AND MANY MORE

WORKSHOP COST BREAK-UP

The workshop cost is derived by considering the following:

- **Special training needs of the company (Assessment and planning)**
- **Out of city movement of the participants (Rail/Road/Air)**
- **Outbound expeditions, special training material cost**
- **Trainer charges**
- **Hotel/resort costs, if conducted out of the company premises**
- **Training material, Lunch, Tea, snacks/ other additional facilities, asked for**
- **Cost of travel/stay of trainers**
- **All costs to add the applicable service tax**

WORKSHOP COST

- Generally, a **workshop when conducted in the company** – with all facilities provided by the company – works out to Rs. 5000/- per person per day (5 hrs actual training session + 2 Tea/coffee breaks and 1 Lunch break). A half a day programme may reduce the cost by half.
- Similar programme **when conducted outside the company** office in a star hotel/resort hired by us may cost Rs 7000/- p p p day – with similar facilities provided by us in a decent star hotel/resort/facility.
- **An ideal participation** would be a good mix of managers/executives from various departments – at least 20 or more in number. The cost naturally comes down with the numbers, viz. a similar programme for 40 or more may cost @ Rs 5000/p p p day...and so on.

KEY FACTORS



OUR CLIENTELE

All consultants, trainers and coaches affiliated with TABI come with excellent redentials in the industry and a huge corporate training experience. Our Team has collectively delivered over 10000 man days of training and consulting for organizations like:-

Anand Group, ABB, Bhati Telesoft, Chambal Fertilisers, DCM Benetton, DCM Shriram, Nirulas, PHD Chamber of Commerce, Pearl Academy of Fashion, Schneider, Electrical Ltd, Siemen's, Others are :-



SIEMENS



OUR CLIENTELE

- Premiershield Group of companies, Overnite Express Ltd, India Skills
- Electrolux, Triveni Engineering Ltd, Escorts Ltd, Hindustan Zinc , Premierskills, Montfort School, New Delhi
- Maria Assumpta, Kashipur National Academy of Administration, Mussoorie,
- National Industrial Development Corporation, New Delhi
- Defence Research Development Organisation, New Delhi, Wester Air Command IAF, Subroto Park, New Delhi
- National Institute of Management & Accounts (CDA Training), Meerut
- Academy of Administration, Govt. of Madhya Pradesh, Bhopal
- Air India, New Delhi, Bureau of Parliamentary Studies & Training, New Delhi CSIR New Delhi, Central Statistical Organisation, Govt. of India



EXPERT PANEL

- **Wg. Cdr. S. K. Sharma**
- **Dr. N.K. Rai**
- **Dr. V.K. Sethi**
- **Anil Oberai**
- **Anjaney Sharma**
- **Bikram Singh**

CIRCLE OF EXPERTS

Circle of Experts provides our clients – an access to a network of frontline industry experts, specialists and top notch CEOs/success coaches/spiritual gurus etc. Clients use our experts for industry research and for expert witness testimony. We identify deeply knowledgeable industry experts relevant to our clients' specific research inquiries and arrange for phone consultations, in-person meetings, written analyses, and other means of sharing expertise directly from experts to clients. Our process is fast, selective, and highly attuned to our clients' individual research interests. The experts are on our professional network.

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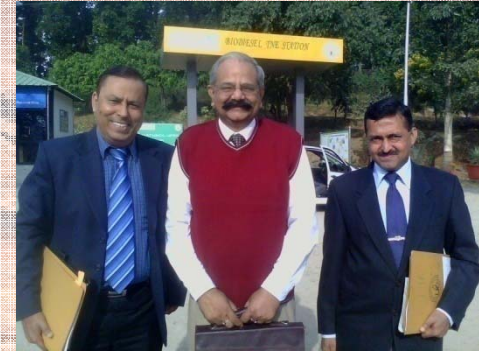
GUARANTEE

We are **committed to quality** at all stages throughout the development of your team. We are so confident in the quality of our work And the difference it makes that we offer companies a money back guarantee if they are not satisfied with the program.

Training Team

The Training and Beyond - India

PHOTOGALLERY



CONTACT US

We are located in New Delhi, India and can be reached at the following numbers:

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THANK YOU